

# Introductory Edition March 2012



## QAS Pension Risk Transfer 1000 Index©

#### QAS PRT 1000 Index©

The QAS Pension Risk Transfer 1000 Index© is a proprietary index that was developed by Qualified Annuity Services, Inc. ("QAS") over a period of more than seven years of research. Development of the QAS PRT 1000 Index© began prior to the adoption of the Pension Protection Act of 2006 ("PPA").

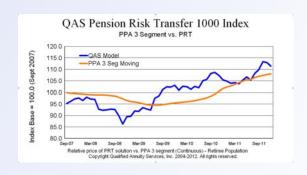
#### Purpose of the QAS PRT 1000 Index©

The PRT 1000 Index© tracks the monthly movement of a notional pension plan liability at PPA funding rates relative to Pension Risk Transfer ("PRT") market rates maintained by QAS. The PRT 1000 Index© is designed to provide a reference for the "cost to fund" versus the "cost to transfer" part of DB liabilities under various scenarios. The QAS PRT 1000 Index© removes the "noise" and provides a view to the relative change in a notional Model Plan liability relative to various risk transfer solutions available within the market based solely upon changes in interest rates.

#### Construction of the QAS PRT 1000 Index©

The QAS PRT 1000 Index© was constructed from research on 1000 of the largest DB plans in the U. S. A Model Plan was populated based upon an analysis of present values from the largest 1000 DB plans. The Model Plan uses common base line assumptions as a

starting point: RPA is the common mortality assumption and average RPA interest is the initial discounting rate. The Model Plan was then valued using PPA mortality and PPA 3-Segment rates as of September 1, 2007. The QAS PRT 1000 Index© is structured to have a beginning value of 100.0 as of September 1, 2007 which is the first applicable date for use of PPA 3-Segment rates. The PPA 3-Segment Index of 100.0 as of September 1, 2007 becomes the Index Base.



The QAS PRT 1000 Index© can function as a benchmark to compare and evaluate the relative impact of changes to PPA 3-Segment, PPA Curve, PRT and annuity risk transfer costs as well as for FAS accounting purposes. Customized views such as for Retirees only may be generated to model other risk or funding bench marks as needed by plan sponsors or actuarial consultants.



## Profile of the QAS PRT 1000 Index<sup>®</sup> Model Plan

The profile of the QAS PRT 1000 Index© Model Plan population and associated PVAB's is outlined in this table:

QAS PRT 1000 Index© Model Plan Population and PVAB Profile			
Participant Category	Percent of Total Life Population	Percent of Total PVAB	
Retirees	22.3%	38.8%	
Term Vested	30.6%	18.8%	
Active	47.1%	42.4%	
Total	100.0%	100.0%	

The Model Plan Gender is summarized in this table for both per cent of population and PVAB:

QAS PRT 1000 Index© Model Plan Gender Profile			
Participant Gender	Percent of Total Life Population	Percent of Total PVAB	
Male	59.2%	69.2%	
Female	40.8%	30.8%	
Total	100.0%	100.0%	

#### **Model Plan Assumptions**

The QAS PRT 1000 Index© Model Plan is valued using plan design parameters and experience assumptions for a typical DB plan.

Among the key plan assumptions are:

Normal Retirement Age:	65
Early Retirement Age:	55 and 10 Years of Service
Early Retirement Factors:	1/15 <sup>th</sup> first 5 years 1/30 <sup>th</sup> next 5 years
Weighted Average Retirement Age:	62.95
Actuarial Equivalence:	Current Liability Mortality for 2007
Interest:	5.83%
Funding Method:	Unit Credit

### **Monitoring Risk Transfer Opportunities**

The QAS PRT 1000 Index® provides a discrete view to risk transfer price without the potentially costly delays of an annuity bid process. Multiple PRT solutions and strategies can be monitored nearly in real time to assist in evaluating the possible impact upon savings and contributions.

Plan sponsors can remain objective in their assessment of PRT solutions without endless proxy market bids. The QAS PRT 1000 Index© can be customized to a given DB plan and PRT strategy giving sponsors an eye to the market.

PRT innovation continues to drive the market toward more attractively priced solutions which can be exhibited with the QAS PRT 1000 Index©.

"In matters of style, swim with the currents...
In matters of principle, stand like a rock."

Thomas Jefferson

For more information and a complete description of the index methodology contact

## Qualified Annuity Services, Inc.

513-772-4488 800-543-0868 Fax: 513-772-4455 www.qualifiedannuity.com